**CURRICULUM VITAE**

**Name : Nirav.R .Thakkar**

**Address  : 101, Vraj Enclave, Near Auda Garden, Prahladnagar**

**Ahmedabad**

**Email Address : nirav\_thakkar2756@yahoo.com**

**Mob:- 8530747577**

**Education Qualification:**

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| --- | --- | --- | --- |
| **B.Com** | **Gujarat University** | **2007** | **Pass Class** |
| **H.SC** | **Gujarat Board** | **2004** | **Second Class** |
| **S.SC** | **Gujarat Board** | **2002** | **Second Class** |

**Computer Literacy:**

**M.S Office, Tally**

**Typing Speed < 50 W.P.M**

**Work Experience:**

**YES BANK LTD**

* **Working with Yes Bank as a Business Relationship Partner since 25/03/2013 to till date**
* **Responsibilties:-**
* **Handling new client acquisition of individual as well as non individual for the Branch.**
* **Supervising Corporate of Current Account and involed in increasing the current account book of the branch.**
* **Personalise visit to our Premium Customer and management of their accounts.**
* **Relation Management with the top corporate client.**
* **Cross Selling of Products such as Insurance Products, Salary Accounts, Financial Instruments such Mutual Funds and Loan Products such as Home, Auto Loans etc.**
* **Client Servicing through Field Servicing as well as telephonic.**

**Reporting to BRL for daily productivity**

**Kotak Mahindra Bank**

* **Worked with Kotak Mahindra Bank as Assistant Sales Manager Since 03 oct. 2010 to 22/03/2013**

**Responsibilties:-**

* **Handling new client acquisition of individual as well as non individual for the Branch.**
* **Supervising Corporate of Current Account and Saving Account Sales.**
* **Personalise visit to our Premium Customer and management of their accounts.**
* **Relation Management with the top corporate client.**
* **Cross Selling of Products such as Insurance Products, Salary Accounts, Financial Instruments such Mutual Funds and Loan Products such as Home, Auto Loans etc.**
* **Client Servicing through Field Servicing as well as telephonic.**
* **Reporting to BSM for daily productivity.**

**HDFC Bank.**

* **Worked with HDFC Bank Ltd as a team Leader From July2009 to Nov 2010.**

**Responsibilties:-**

* **Supervising Corporate of Current Account and Saving Account Sales.**
* **Personalise visit to our Premium Customer and management of their accounts.**
* **Relation Management with the top corporate client.**
* **Cross Selling of Products such as Insurance Products, Salary Accounts, Financial Instruments such Mutual Funds and Loan Products such as Home, Auto Loans etc.**
* **Client Servicing through Field Servicing as well as telephonic.**

**Prakash Sales Agency.**

* **Worked with Prakash Sales Agency as a Marketing Manager (June 2007 to June 2009).**

**HOBBIES**

* **Listening to Music**
* **Internet Surfing**

#### PERSONAL PROFILE

**Date of Birth : 05/08/1987**

**Nationality : Indian**

**Gender            : Male**

**Religion : Hindu**

**Languages Known       : Hindi, English & Gujarati**

**I hereby declare that the above information given by me are true and correct to the best of my knowledge.**

Date :

Place : **(Nirav.R.Thakkar)**